

# TCC GROUP 2020 Q3 INVESTORS' CONFERENCE

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### **TCC Group Target**

### **Cement is the Adhesive of Human Civilization**

#### **Stable Profits**

Sound Financial Management Diversification/ Internationalization

CO<sub>2</sub> Reduction

**Sustainability** 

ESG

2

# The New Low-Carbon TCC (3 Core Businesses)

#### Cement & Building Material

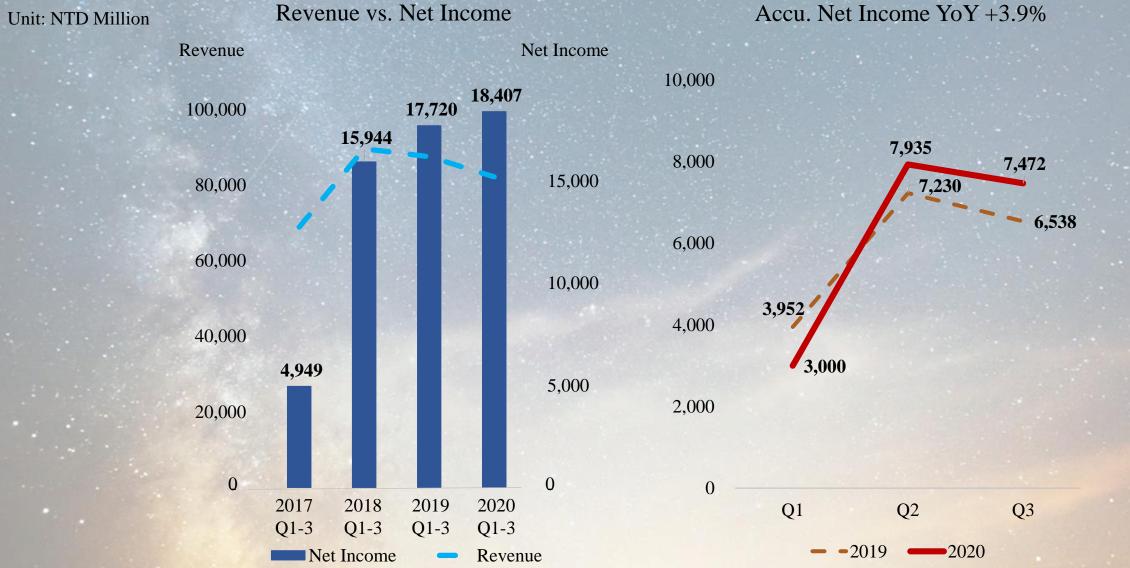
#### Waste Treatment

#### Energy

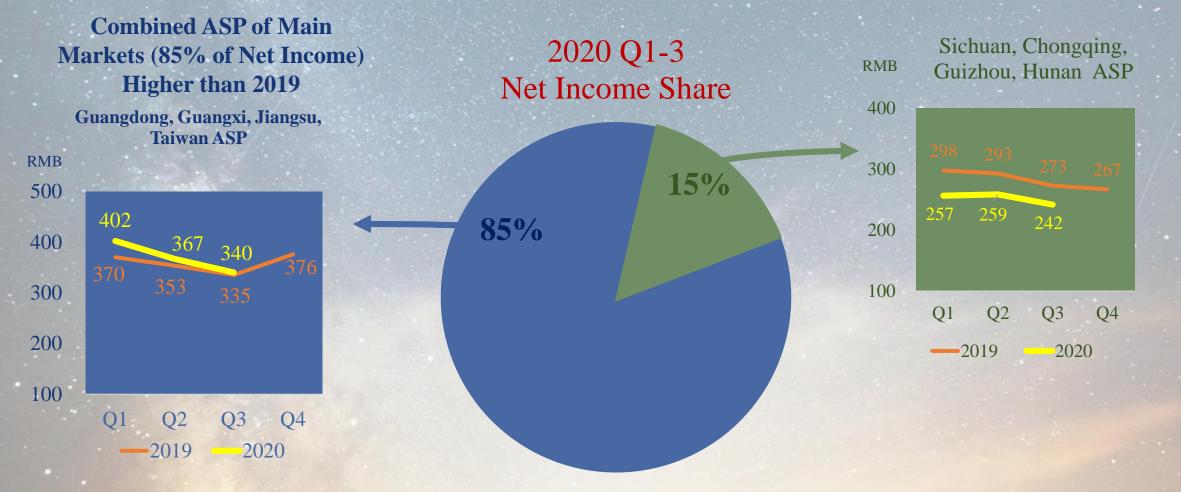
- Internationalization
- Carbon and Emission Reduction
- Stable Profits

- Helping Society: Household/Industrial/Toxic Waste
- Carbon Reduction: Alternative Material & Fuel
- Renewable Energy: Wind, Solar, Geothermal
- Battery
- Energy Storage & Smart Grid

## **Group Net Income**



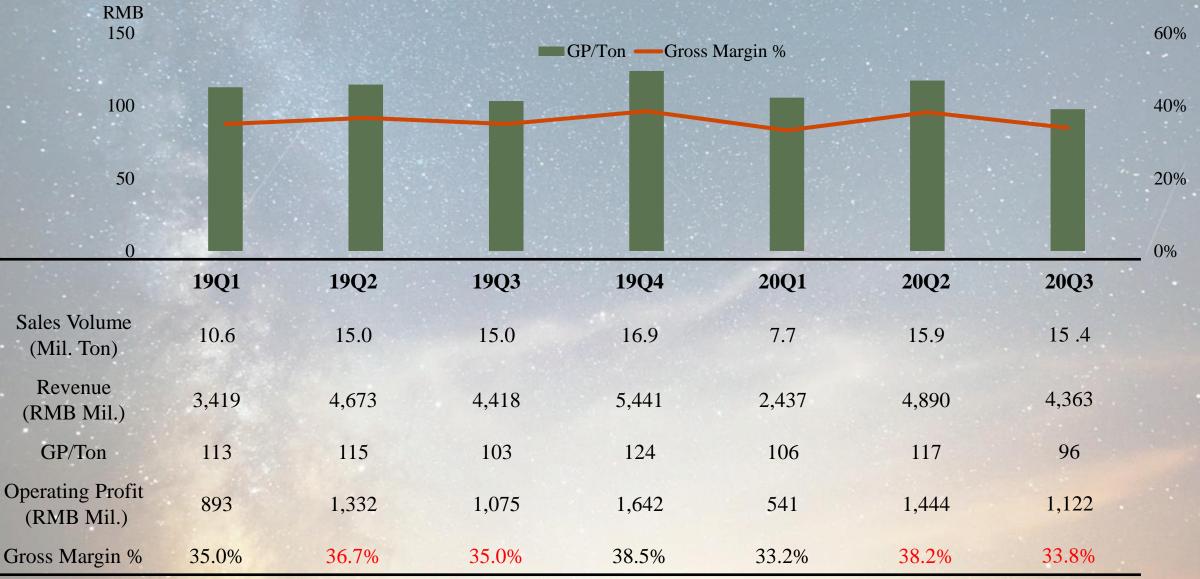
#### **TCC Greater China Cement ASP and Net Income**



Guangdong, Guangxi, Jiangsu, Taiwan Sichuan, Chongqing, Guizhou, Hunan

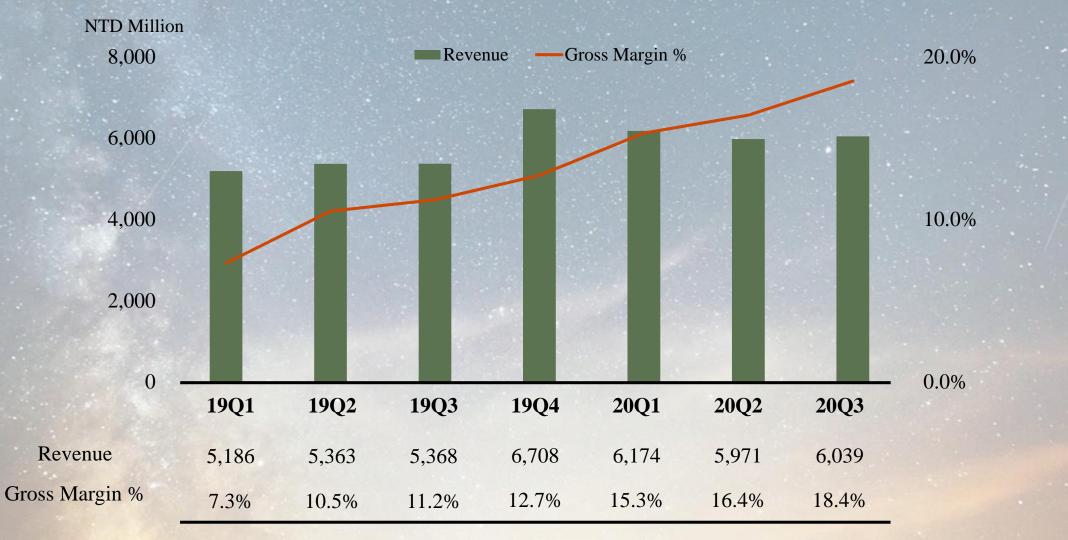
\*Currency Exchange 1RMB=4.3NTD Net income only includes the sales regions listed above

#### **Mainland China Cement**



Operating Profit = (Revenue – COGS – Operating Expense)

**Taiwan Cement and RMC** 



Gross Margin % = Gross Margin/Revenue

Note

: Due to different sales unit, no profit per unit provided

#### Zero Emission, Zero Waste Water Environmental RMC Plants

#### Taipei Plant

Hsinchu Plant



#### **RMC Plants Join Carbon Reduction**

- Carbon Footprint Verification: First RMC plant to obtain BSI 3000psi Verification
- Renewable Energy: Kaohsiung RMC Plant Rooftop Solar Panels (38KWh), October 2020
   Installation of Other 23 Plants (Under Planning)



Holds Statement No:

As a result of carrying out the verification of product life cycle greenhouse gas emissions, it is the opinion of BSI with reasonable assurance that:

PCFV 253

- The product carbon footprint with the declared unit of one cubic meter of 3000 psi Ready-Mix Concrete is 233.598 kilograms of CO<sub>2</sub> equivalent.
- No material misstatements in this product life cycle greenhouse gas emission statement were revealed.

The product life cycle GHG data quality was verified to be acceptable against the requirements of ISO 14067:2018.

This statement shall be valid for a maximum period of two years after the latest issue date on this certificate. Should there be a change in the life cycle of the product whose GHG emissions are being assessed, the validity of this opinion statement will cease.



For and on behalf of BSI:

Originally Registration Date: 2020-08-06 Latest Revision Date: 2020-08-06 Effective Date: 2020-08-06

Expiry Date: 2022-08-05 Page: 1 of 2

...making excellence a habit."



## **RMC Digital Product Résumé**



#### **Product Quality Guarantee** TR. **預拌混凝土品質保證書 OUALITY GUARANTEE** 恐口說無憑, 謹切結保證 一、工程名稱 二、工程地址(建造號碼 三、施工(藻置)範 四、數量 五、規格 六、施工(澆置)時間 立書人之公司(工廠)名稱:台灣7 14

#### Traceable Résumé on Electronic Receipts



- 1. Transparent and Digitalized Product Information
- 2. Real-Time Résumé Available for Download

#### Landmarks with TCC Cement



Kaohsiung Marriott Hotel Strength:12,000PSI Taipei 101 Strength: 10,000PSI Taichung Top 1 Global Trade Center Strength: 10,000PSI

#### **Mainland China Cement Market: Supply & Demand**

Cement Sales Volume 2019 vs. 2020 Exception: Q1 Affected by COVID-19 2020 Cement Sales Volume Exceeded 2019



#### Demand

%

+0.8%

+5.6%

+3.1%

1. Investment in Fixed Assets

- 2. Investment of Real Estate
- 3. Floor Space of Real Estate Under Construction

Amount (2020Q1-3) 42.65 Trillion RMB 10.35 Trillion RMB 8.598 Billion M<sup>2</sup>

Supply Official Policy\*

- 1. Continue to ban new capacity
- 2. Modify cement capacity swap rules
- 3. Deploy off-peak production stoppage after 2020
- 4. Exert industry association influence

### **Mainland China 14th Five-Year Plan and Policy**

# Economic Target: Construct new development structure and uphold domestic demand expansion

- **Policy:** 1. Centralized planning in promoting infrastructure
  - 2. Deploy agricultural housing construction actions
  - 3. Expand room for investments

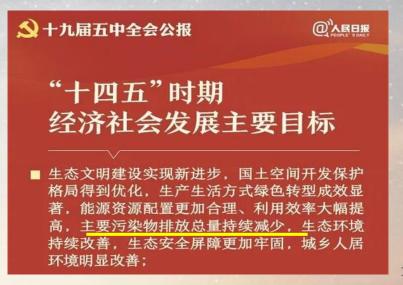
#### **Emission and Carbon Reduction Targets:**

Carbon dioxide emissions aim to reach peak before 2030, and achieve carbon neutrality before 2060

- **Policy:** 1. Continue to reduce emission of major pollutants;
  - Reduce carbon emissions steadily after reaching peak
  - 2. Accelerate construction of national carbon trading market
  - 3. Enhance environmental monitoring and
    - inspection capabilities

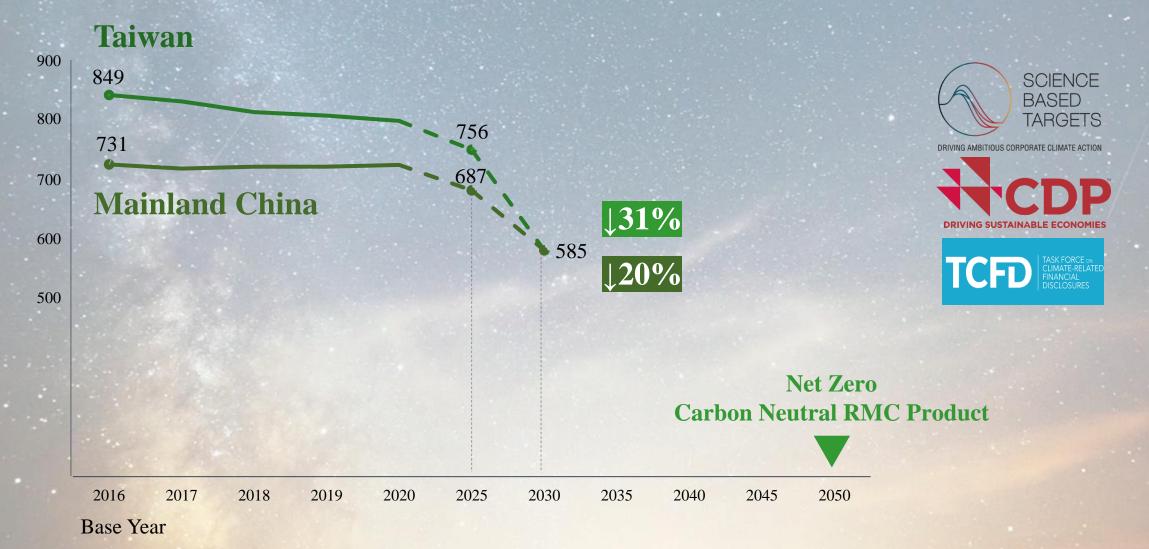
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- 升,<u>经济总量和城乡居民人均收入将再迈上新</u> 的大台阶,关键核心技术实现重大突破,进入 创新型国家前列;
- 基本实现新型工业化、信息化、城镇化、农业 现代化,建成现代化经济体系;



### **TCC Group's Roadmap to Carbon Neutrality**

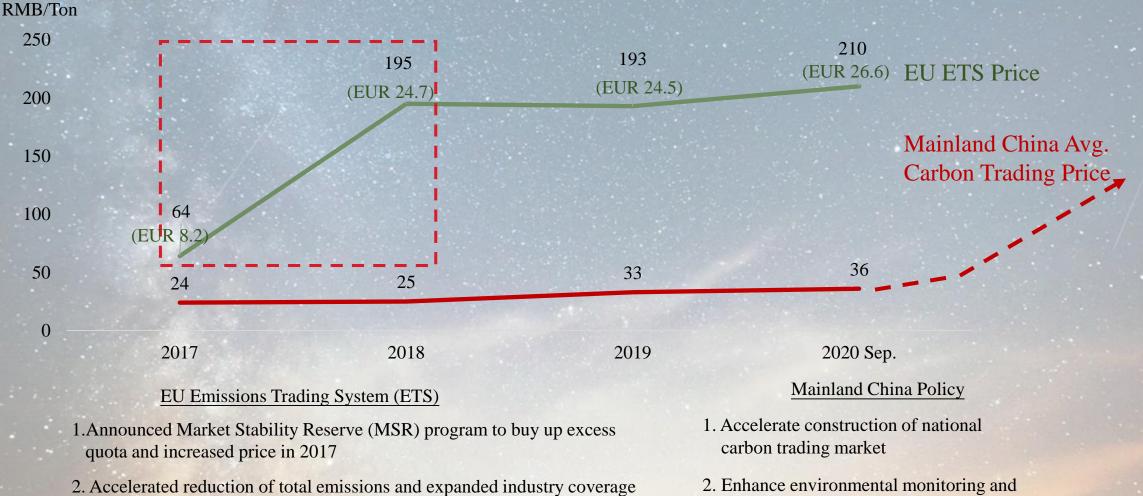
Unit: KG CO<sub>2</sub>/Ton of Cementious Material



### **Carbon Reduction Action Plan 2020-2030**

Segment	Project
Energy	<ul> <li>500MW renewable energy under management</li> <li>Waste heat recovery to reduce procured electricity by 33%-35%</li> <li>Rotary kiln and cement mill energy saving technology enhancements</li> </ul>
Material	<ul> <li>Waste Treatment/Resource Recycling: 10 million tons in 2025</li> <li>Alternative Material: Calcium fluoride sludge, steel slag, recycled pellets, calcium carbide slag, non-ferrous metal ash and coal ashetc.</li> </ul>
	Clinker Replacement: Mineral powder, coal ash and nickel ballast powderetc.
Fuel	<ul> <li>Biomass Fuel Target: 10% by 2025</li> <li>Full Biomass: Wood chips, tree barks, and other agricultural wastes (such as rice straws and husks)</li> <li>Part Biomass: Waste tires, SRF (RDF), waste rubber products and sludgeetc.</li> </ul>

### **Carbon Trading Market**



3. IMF suggests G20 countries' carbon tax should be US\$27/ton

Source: Bloomberg, EU ETS, average price of six Mainland China carbon trading markets, EUR:RMB = 7.89 (as of 2020/10/20), State Council of the People's Republic of China, *Fiscal Monitor How to Mitigate Climate Change*, 2019/10, IMF

inspection capabilities

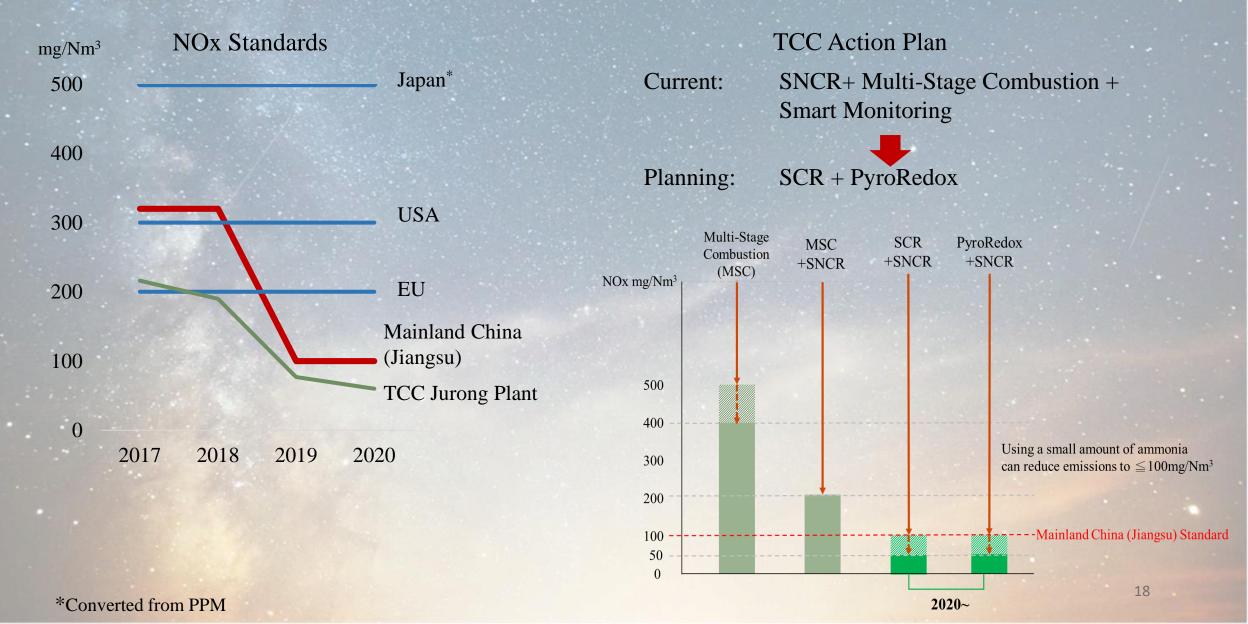
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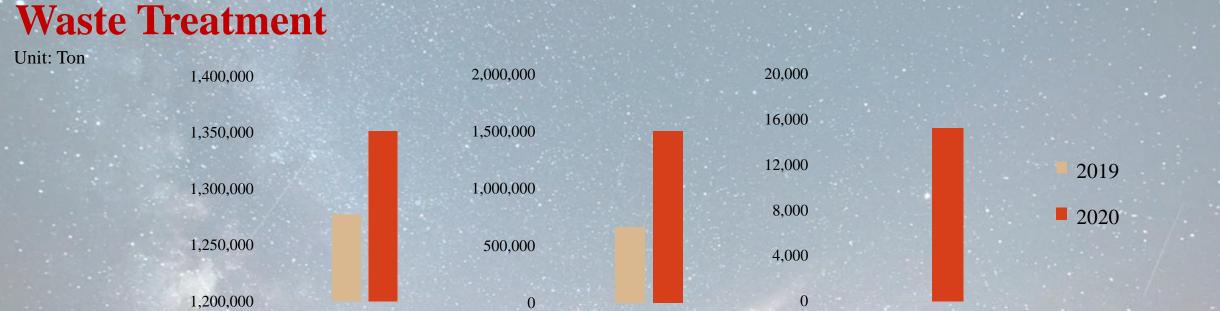
### **EU Carbon Trade and Carbon Tax**

	Carbon Trade	Carbon Tax	Carbon Border Adjustment Mechanism (Under Discussion)
Method	<ul> <li>Set total emission volume</li> <li>Allocate emission quota</li> <li>Use market mechanism to buy/sell carbon quotas</li> </ul>	• Tax by emission volume	• When domestic carbon emission regulations are tougher: increase cost of imported goods or provide tax breaks or subsidies to exported goods
Advantage	• Market mechanism decides the best carbon quota price	• Simple taxation procedure	• Prevent "carbon leakage" (industry moving away)
Disadvantage	• Price can be volatile due to economic conditions	<ul> <li>Less incentive to reduce emissions</li> <li>Tax rate may not reflect real-time economic condition</li> </ul>	• EU ETS may provide extra carbon rights for importers to purchase and this may affect the operations of the current scheme
Effects on Cement Industry	• Cement industry is currently une not included under carbon tax co	• Under discussion, may affect the cement industry	

Source: State and Trends of Carbon Pricing 2020, World Bank, Europe Mulls Several Carbon Border Tax Options, Official Says, Bloomberg Green, EU Green Deal (carbon border adjustment mechanism)

### **NOx Standard and TCC Action Plan**



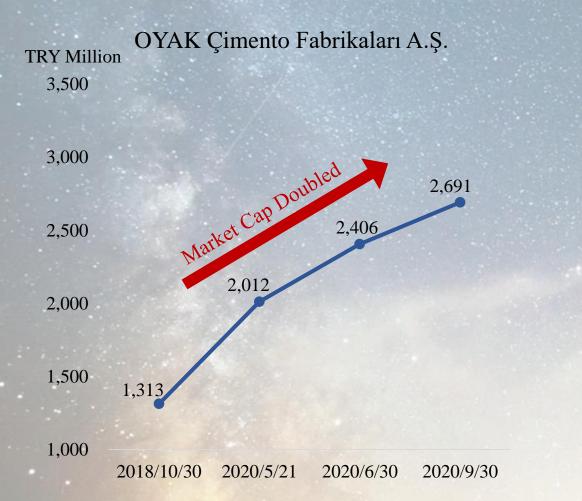


	Household		Industrial		Toxic		Total	
	2019Q1-3	2020Q1-3	2019Q1-3	2020Q1-3	2019Q1-3	2020Q1-3	2020Q1-3	
Taiwan	1,230,712	1,302,380	603,861	749,299	-	-	2,051,679	
Mainland China	46,461	48,937	56,457	78,963	-	15,261	143,161	
Total Volume	1,277,173	1,351,317	660,318	828,262		15,261	*2,194,840	



\*Including other industrial wastes such as desulfurization gypsum and coal ash...etc, total waste treatment volume exceeded 6 million tons.

### **Turkey Investment**



#### Timeline

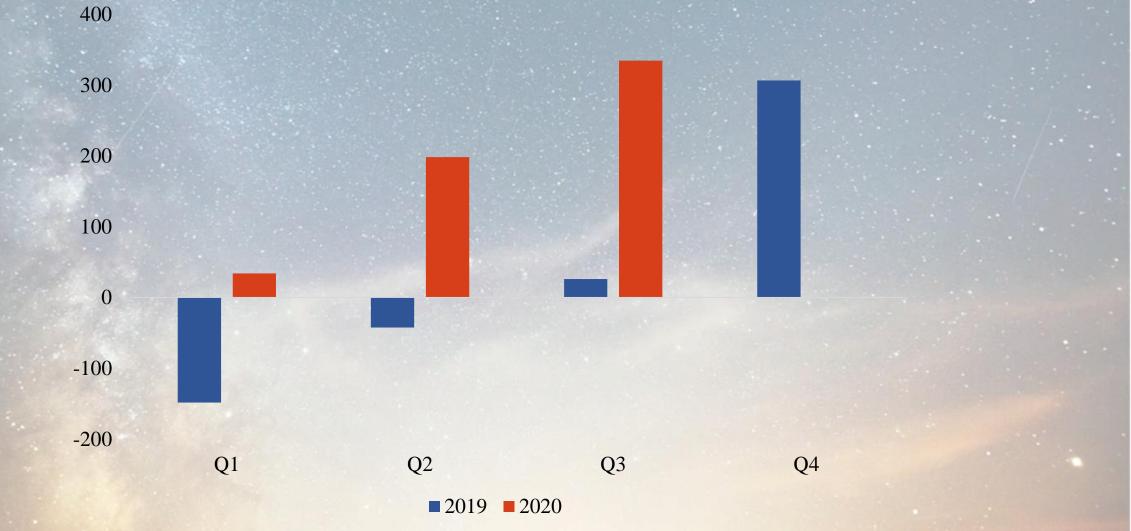
- 2018/11 TCC and OYAK formed JVC, Dutch OYAK TCC Holdings B.V.
- 2019/08 JVC acquired Cimpor Portugal
- 2019/11 JVC changed name to Cimpor Global Holdings B.V.
- 2020/05 Five public companies under the JVC subsidiary, OYAK Çimento, merged into one public company, OYAK Çimento Fabrikaları A.Ş, through share swap based on revaluation of net value, OYAK Çimento shares grew from 61.72% to 73.25%

#### 2020/08 Côte d'Ivoire grind mill construction completed

## **Turkey + Portugal**

Unit: NTD Million

#### OYAK & Cimpor Net Income (TCC Share)

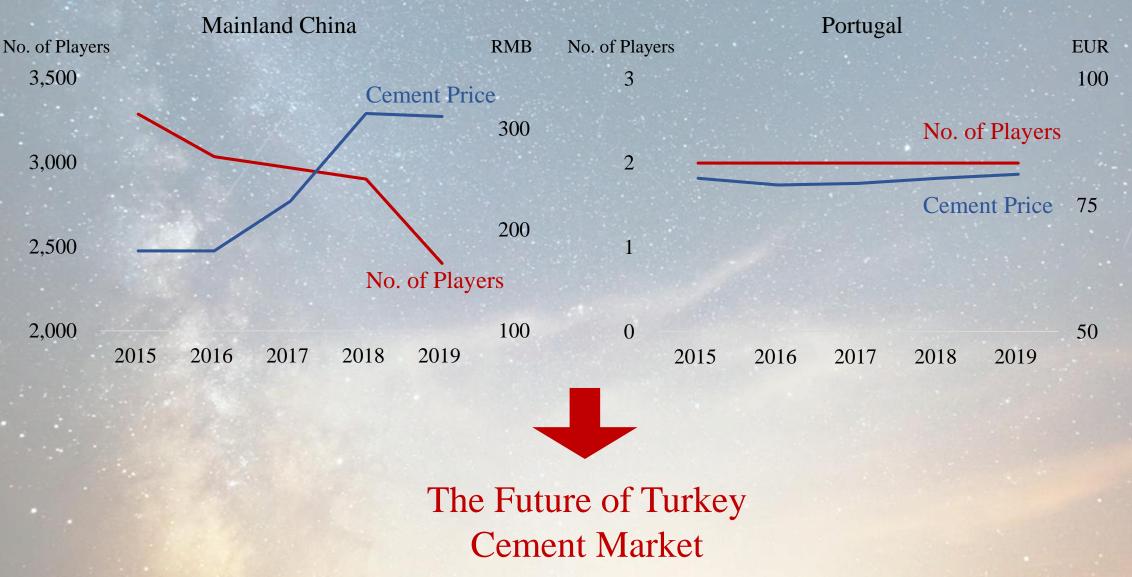


# **Turkey & Portugal Cement Demand Growth under COVID-19**

Unit: Million Tons

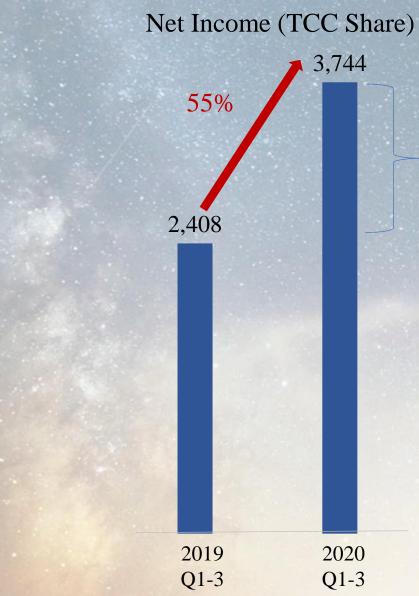
	Turkey			Portugal		
Demand	2019Q1-2	2020Q1-2	YoY	2019 Q1-3	2020 Q1-3	YoY
Infrastructure	11.69	11.63	-1%	0.08	0.06	-25%
Housing	7.52	9.34	24%	0.66	0.74	12%
Commercial	1.02	1.46	43%	1.47	1.59	8%
Others	1.37	0.78	-43%	0.42	0.56	33%
Total	21.60	23.21	+7%	2.63	2.95	+12%

### **Turkey Cement Market Undergoing Consolidation**



# **Hoping Power**

Unit: NTD Million



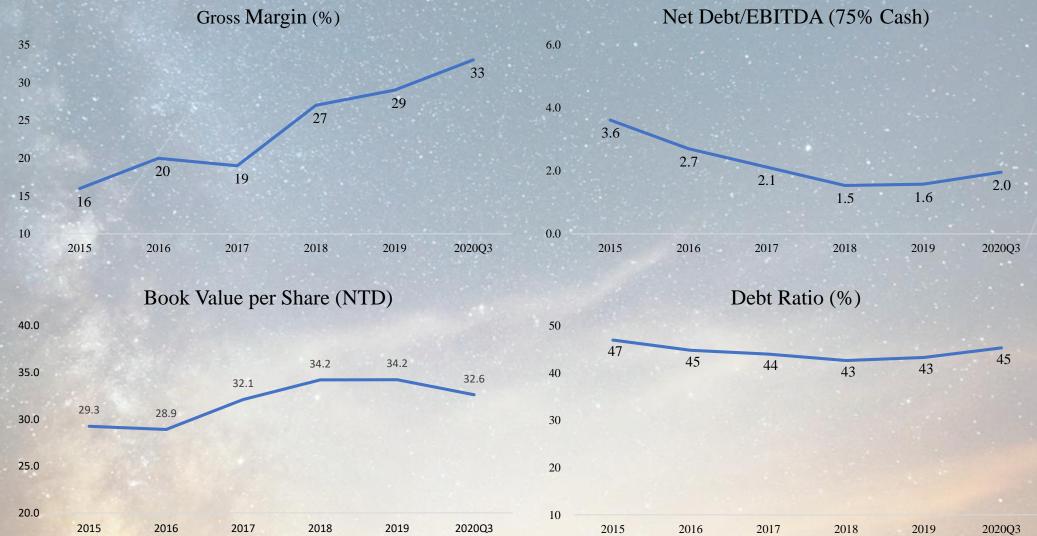
1. International Coal Price Dropped in 2020 Q1-3

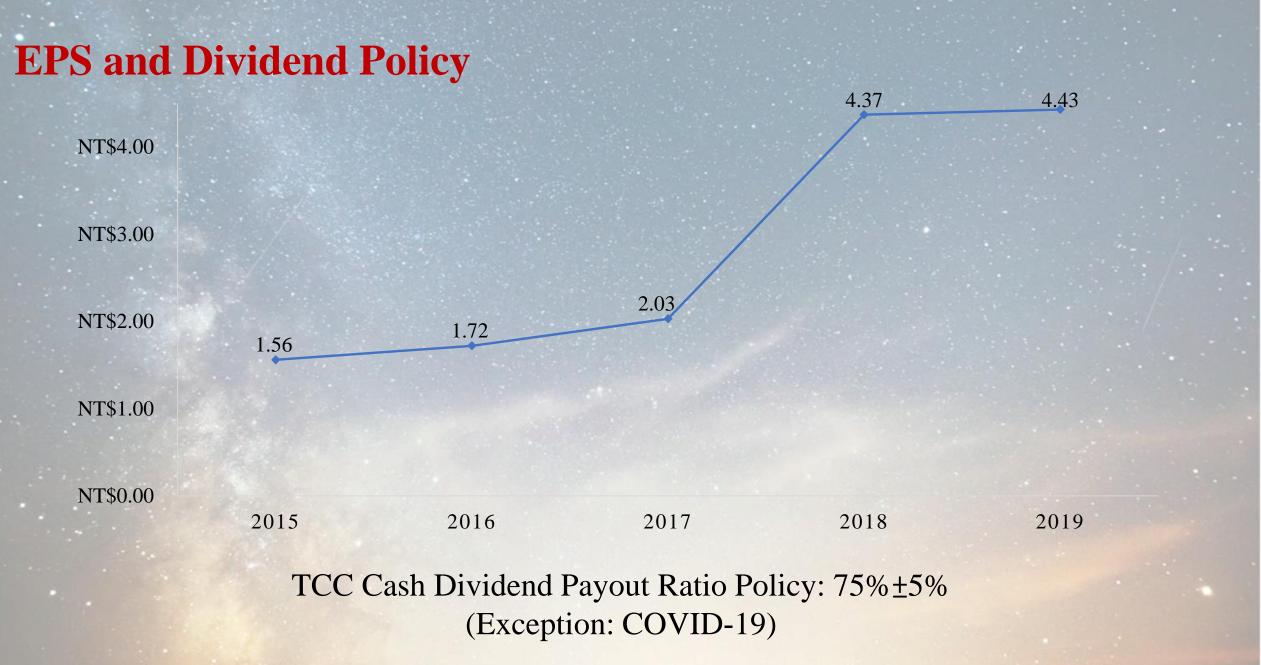
2. Operating Hours Increased by 14% YoY

## **TPCC Tender and Public Listing Termination**

	Reason		Timeline
1.	TPCC suffering from net losses	Nov. 5, 2020	TPCC EGM passed share swap
2.	Chemical segment is not TCC's main business	Nov. 6, 2020	TPCC applies termination of public listing
3.	Public offering termination can increase flexibility in future adjustments	Dec. 2020	TPCC applies termination of public offering
		Jan. 18, 2021	TCC and TPCC complete cash share swap
		Jan. 23, 2021	TCC makes payment for cash share swap

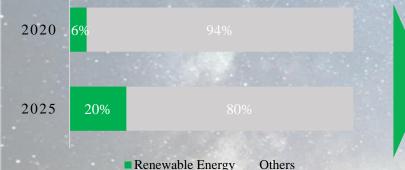
#### **Financial Ratio**





## **TCC Renewable Energy Development**

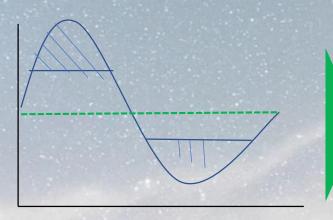
#### Policy 2025 Renewable Energy Share 6%→20% (27GW)



TCC Green Energy (Total:176MW)

	On Grid	Constructing	Planning	
Solar	14MW	44MW	79MW	
Wind	21MW	-	11MW	
Geothermal	- 4		2MW	
Energy Storage AFC	-	5MW	-	

**ESS** Stable Grid



1. Without ESS, renewable energy cannot become baseload energy

2. Battery Energy Storage System (BESS) to provide grid stability **Development** TCC Advantage

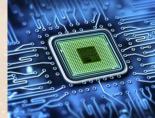


High-Efficiency Battery

Renewable Energy



Pure Green Energy



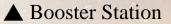
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#### **Fishery + Solar**

- Chiayi Yizhu/Budai Fish Farm Solar Power Project
- 2. Total Power Generation: 43.4MW
- 3. Surface: 60.99 Hectares
- 4. Completion: Scheduled commercialization in 2021





## **Taitung Geothermal**

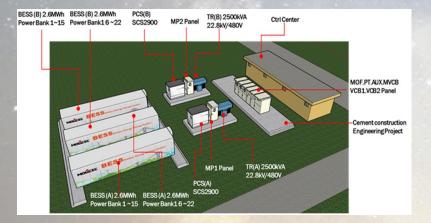
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### **Green Energy AFC (Automatic Frequency Control)**

- Commencement: Obtained Taipower's AFC Frequency Adjustment Assistance Service Project on July 5th, 2020
   System:
- (1) Automatically adjusts electricity system frequency, helping to divert current power generator allocation pressure
- (2) Stabilizes renewable energy supply, reduces air emissions and power generation costs
- 3. Installation Capacity: 5MW (Largest capacity in a single lot under construction in Taiwan)
- 4. Commercialization: Scheduled to be on grid by end of April 2021





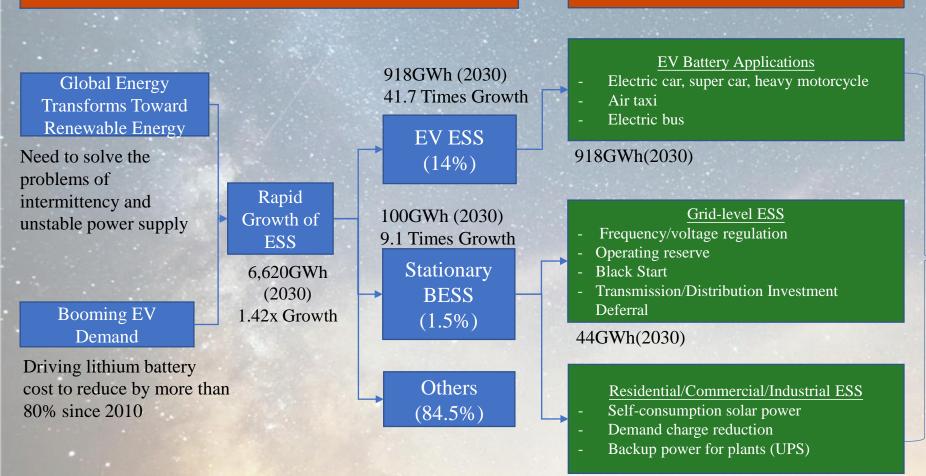


Energy Storage System Blueprint

# Without ESS, Renewable Energy Cannot Become Baseload Energy

**TCC Opportunities** 

#### Market Drivers and Growth Forecast



#### 56GWh(2030)

Source: IRENA (2017), *Electricity Storage and Renewables: Costs and Markets to 2030, International Renewable Energy Agency, Abu Dhabi.* 

#### TCC Strengths

One of few enterprises that can manufacture energy harvesting system, energy storage, self-critical components (battery cell), manage green energy farms, and provide complete ancillary services.

TCC Green Energy, 100% Owned by TCC, is one of the few domestic companies who owns both largescale wind and solar power farms.

E-One Moli is the largest domestic lithium-ion cell manufacturer in Taiwan that can produce ternary lithium battery, develop in-house battery management system, and has experience of grid-connected ESS.

E-One Moli Energy Won Taipower Automatic Frequency Control (AFC) ESS Tender with TCCGE

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# **Reclaimed Land Projects**

#### Old Keelung Road Site→ Green Office + Low Carbon Senior Homes (Under Planning)

## **Id Zhudong Plant Site (Under Planning)**

# Zhudong TCC Park



#### **Old Kaohsiung Cement Plant Site (Under Planning)**

Bat 42





**TCC's Practices** 

TCC DAKA CEM recognition rate increased

**BAP** Land Restoration

Change in CO<sub>2</sub> Emissions

# DOING BETTER TOGETHER

**Reduction in SO** 

Funding Spent on Education & Training

Reduction

Reduction in Cement Plant Water Use

NOX

Reduction in

Social Welfare Contributions

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2021

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2020

	2018 2019 2020	2021		
GHG Management				
	Taiwan CO2 Reduction Target (SBTi) 2025 -11%	<ul> <li>CO<sub>2</sub> Reduction Mid-Long Term Targets: Taiwan 2030 -31% Mainland China 2030 -20%</li> <li>TCC Group 2050 Carbon Neutral RMC Product</li> </ul>		
		• CO <sub>2</sub> Emission Intensity Targets: 2030 585kg CO <sub>2</sub> /Ton of Cementious Material		
	Taiwan's First Cement Carbon Label			
	Environment Management			
	Cement plants obtained ISO 14001 and ISO 45001     Environment Certification	<ul> <li>All cement and RMC plants obtain ISO 14001 and ISO 45001 Environment Certification</li> <li>100% cement plants completed water footprint verification, 100% water recycling</li> </ul>		
	Constructed new Taipei and Hsinchu flagship zero emission environmental RMC plants	• 100% of plants are new zero emission environmental RMC plants		
	Air Emissions and Waste Treatment/Resource Re	ecycling		
	• Alternative Fuel Target: 10% biomass by 2025	Alternative Fuel Target: 30% by 2030		

• Set mid-long term reduction targets for NOx SOx TSP

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2019

CCC

2018

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#### CCC 2018





2020

2021

#### **Energy Management**

- Waste heat recovery reduced 1/3 of electricity use of cement plants
- 100% passed ISO50001 Energy Management Certification

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2019

Renewable energy installations reach 500MW •

#### **Innovative Technology**

Calcium Looping Carbon Capture Technology (CCS)

#### **Biodiversity**

Native species share to reach 83% in 2025 •

- **Commit to EP100**
- Moving towards **RE100**

- Capture **450,000 CO**<sub>2</sub> per year in 2030
- **R&D** new low-carbon cement products
- Native species share to reach above 90% in 2030
- Achieve 95% biodiversity goal in 2030
- Set environment management department
- **Business For Nature Partner**

## CCC 2018





2020

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#### Labor Management

- Employee Stock Trust Plan
- Employee Engagement Survey

#### **Health and Safety**

• Set mid-long term targets for occupational injury rate

- Plan employee stock option (ESO) program
- Retired Employee Care Plan
- Groupwide zero injury workplace
- H&S audit plan covers 100% of suppliers and contractors
- AI smart management system covers 90% of plants

#### **Community Rejuvenation**

- Hualien Hoping TCC DAKA Open Eco Factory Jan.-Oct. 2020: 2.08 million visitors ~7,000 guided tour participants
- Hualien Hoping: Construct "DAKA Renewable Resources Center" in 2 years
- Yilan Aohua: Hanben Ocean Station Plan

#### CCC 2018







#### **Corporate Governance**

#### **Employee Performance**

Employee salary links to sustainability performances

#### **Board of Directors Committees**

Established Risk Management Committee .

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- Established Corporate Sustainable Development Committee
- **Established Information Security Committee** ٠

#### Finance

- Adopt groupwide practice in line with ISO 37001 anti-• bribery management system
- Adopt groupwide **TCFD** structure

#### **Board Structure**

- 1/3 of board members are independent ٠
- Board members with accounting and legal expertise •

### TCC DAKA Open Eco Factory (Phase 1)



### **TCC DAKA Open Eco Factory** (Phase 2: Under Construction, Phase 3: Under Planning)



### Yilan Aohua Hanben Beach (S: Social Engagement, Community Rejuvenation)

## **TCC Group Carbon Reduction Efforts (Non-Manufacturing)**



Effort	Reduction	
Solar Power Taipei HQ Rooftop Yilan Taibai Mt. Kaohsiung RMC TCC DAKA	Reduce 87 tons of CO <sub>2</sub> /year	
Green Supply Chain	2023: 100% supplier GHG inspection 2030: Suppliers reduce 50% of CO <sub>2</sub>	
Digitalized Administration System	Reduce 14,000 kg CO <sub>2</sub> /year	
HQ Building Energy Saving	Reduce 5.3% energy usage/year Reduce 78.4 tons of $CO_2$ /year	
Procurement Portal	Reduce 12 tons of CO <sub>2</sub> /year	
Smart Warehouse	Reduce 50 kg of CO2/year	

#### Total: 191 Tons CO<sub>2</sub>/Year

## Join Us in Carbon Reduction, Thank You!

### Disclaimer

The forward-looking statements contained in this presentation are subject to risks and uncertainties and actual results may differ materially from those expressed or implied in these forward-looking statements.

Taiwan Cement Corporation makes no representation or warranty as to the accuracy or completeness of these forward-looking statements and nor does Taiwan Cement Corporation undertake any obligation to update any forward-looking statements, whether as a result of new information or future events.

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